



WestStar Group Recruiting is conducting a nationwide search to fill this critical Credit Manager role. If you have 15+ years of B2B Credit Management experience, this could be an incredible career move for you!

Everyday you will get to:

- Manage credit and collection team; ensure work is properly delegated to allow for maximum productivity.
- Assess potential customers creditworthiness.
- Serve as final approval for credit applications as needed.
- File liens; stay up to date on state lien laws.
- Handle all collection accounts when elevated to legal and/or collection agency.

To be considered for the role, qualified candidates must have:

- Bachelor's degree in business administration, finance or another related field
- Minimum of seven (7) years prior credit management experience
- Excellent verbal and written communication skills
- Knowledge of lien laws by state
- Working knowledge of b2b credit/collection practices
- Ability to obtain and interpret credit references from suppliers.
- Ability to analyze credit applications and determining credit limits and manage these limits as customer credibility warrants.
- Understanding of the construction industry and collection laws pertaining to the supply of materials in various types of construction projects.
- Ability to resolve problem accounts and determine the most effective method to minimize loss for the company.
- Must be able to lead and direct staff in day-to-day operations.
- Able to negotiate successful means to extending credit while protecting profits.

Our client has strong bonus, base, benefits and will pay relocation for the ideal candidate.